

Trend Micro/Interwork Technologies Distributor Deal Registration Program

Dear Reseller Partner,
Help us spread the word!

Interwork Technologies is pleased to announce an exclusive Deal Registration Program for qualifying Trend Micro opportunities! Interwork's deal registration program is designed to encourage the profitability and success of our reseller partners, when introducing industry leading Trend Micro solutions to your end customers. Our program is simple- Interwork will reward a cash spiff to the partner representative for identifying new opportunities for Trend. Better yet, payouts may also be combined with other current Trend partner programs!

To qualify for our program simply:

- 1) Identify a new license opportunity in your customer base for one of the eligible product categories listed below
- 2) Fill out the quick form on Interwork's Trend Micro channel support page- <http://interwork.com/chris/>
- 3) Register opportunity in Trend Micro's reseller partner portal. Interwork will assist partner in qualifying for formal deal registration if necessary (through Specialization program)
- 4) Complete discovery call with regional Trend Micro representative

Its that simple!

BONUS PAYOUT! In addition to vendor program spiffs that may be available, Interwork will offer a bonus payout when the deal closes!

Eligible product categories and spiff payouts are:

Product Category	Gold Partners	Silver and Bronze Partners	BONUS PAYOUT
Worry Free and Smart Protection Suites (101+ users)	\$50	\$50	\$50
Worry Free and Smart Protection Suites (501+ users)	\$100	\$75	\$50
Deep Security (\$5000 minimum)	\$100	\$75	\$100
Deep Discovery (no minimum)	\$100	\$75	\$100

Interwork Technologies is a specialty distributor of security software solutions for resellers/VARs, consultants, and other solution providers in the United States and Canada. Our focus on security means that we have a thorough understanding of the vendor lines we represent, which enable us to provide exceptional support and channel sales guidance.

Call or email me for details today, make sure you don't miss out on this great opportunity!

Best Regards,

Chris Hovey
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Terms and Conditions:

- 1) Program is for new licensing sales only. Renewal sales do not apply.
- 2) Deal registration must be submitted between 11/15/2016 and 12/30/2016
- 3) Reseller must coordinate discovery call between partner and regional Trend Micro representative, and/or sales engineer
- 4) Deal Registration payout will be paid directly from Interwork and will be fulfilled within 30 days of first engagement with end user
- 5) Bonus payout will be paid directly from Interwork and will be fulfilled within 30 days of closed order
- 6) Qualifying order must be placed through Interwork Technologies